



Ho Chi Minh City, 9 April 2019

No.: 15/2019/TT-HĐQT-TCD

PROPOSAL

Re: The Business Plan 2019

To: Shareholders of TRACODI

- Pursuant to the Law No. 68/2014/QH13 passed by the National Assembly of the Socialist Republic of Vietnam on Enterprise on 26 November 2014;
- Pursuant to the Law No. 70/2006/QH11 passed by the National Assembly on 29 June 2006 on Securities; the Law No. 62/2010/QH12 passed by the National Assembly on 24 November 2010 on amending and supplementing a number of articles of Law No. 70/2006/QH11 on Securities;
- Pursuant to the Charter of Transport and Industry Development Investment Joint Stock Company (TRACODI) approved by shareholders on 18 September 2018 (which was amended and supplemented at its 8th session).

Based on performance, actual situation and capacity of the Company in 2018, the Board of Directors kindly proposes the business plan 2019 to shareholders with key indicators as follows:

Unit: VND million

No.	Main indicators	2018	2019F	% Forecast/ Actual
1	Gross revenues from sale of goods and rendering of services	876,037	1,053,305	120.2%
2	Operating profit	106,124	108,373	102.1%
3	Profit before tax	104,313	108,373	103.9%
4	Profit after tax	81,858	86,699	105.9%
5	Dividend	15% (10% in shares and 5% in cash)	15% (in shares &cash)	100%

Kindly submit to shareholders for consideration and approval.

Kind Regards,

Recipients:

- The AGM;
- Archived: BOD, BS Dept

**FOR AND ON BEHALF OF THE BOARD OF
DIRECTORS
THE CHAIRMAN**

Nguyen Ho Nam